



# HEC MONTRÉAL ERP SIMULATION GAME

Distribution Water Game

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## Inventory Specialist

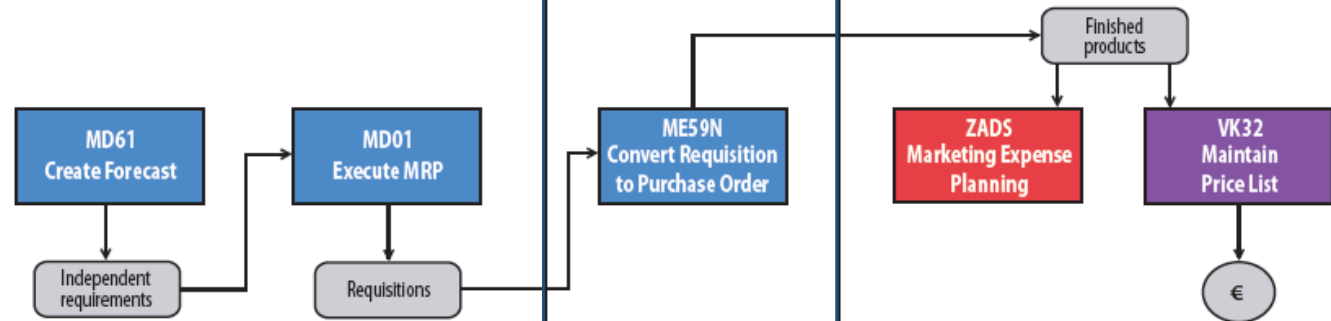
Calculate Requirements	
MRP Run (MD01)	
1	✓
2	Click another time on continue ✓
3	In the pop-up window, click ✓
4	Creates new documents

## Purchasing Agent

Purchasing	
Automatic Gen. of POs (ME59N)	
1	⌚
2	Purchase orders are created
!	If no open requisitions: No suitable requisitions found.

## Marketing Person

Marketing Expense		Change Price	
Marketing Expense Planning (ZADS)		Condition Maintenance: Change (VK32)	
1	Enter the daily amount of marketing for each product and each area.	1	Open prices folder and double click on Price list
		2	In Distribution channel, enter DC 18
		3	In Material, enter product code (optional)
2	💾	4	⌚
		5	Enter your prices
		6	💾



## Planning Process

## Procurement Process

## Sales Process

### Stock Levels

Inventory report (ZMB52)

Shows all stock levels.

### Purchase Orders

Purchase order tracking (ZME2N)

Shows purchase orders. For each order, it shows the issue date, the expected time of arrival of the products (Round and day) and the date of payment of the vendors (Vendor payment, round, and date)

### Sales and Market Data

Sales order report (ZVA05)

Shows sales transactions: time, sales revenues, bottles sold and price per box.

Summary sales report (ZVC2)

Shows cumulative sales

Price Market report (ZMARKET)

Shows market sales for lagging 5 days - revenues, units, and average price.