

# Keep Seniors Smiling

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Senior Services Director

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The *Keep Seniors Smiling* program is a Calhoun County program focused on providing access to dental services for low income County seniors

- **Learning Objectives**

- Understand how to design and administer a program using public funds to secure private dental services.
- Understand the business and professional relationships necessary to administer and maintain a public-private program such as *Keep Seniors Smiling*.
- Discuss the program evaluation outcomes and recommendations.
- Understand how to establish and maintain a low cost dental maintenance program.



# History of Senior Millage

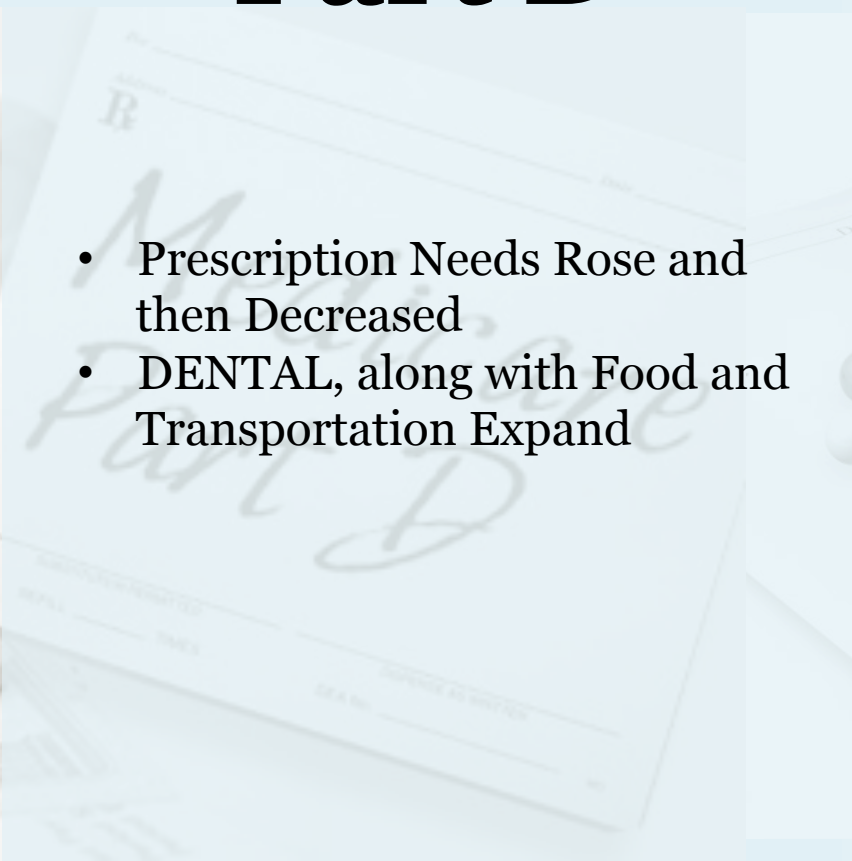
- 1996 to 2006 to 2016
- Dental was not significant in the early years
- Prescriptions, Food, and Transportation were primary



# 2000-2006 Medicare Part D

MEDICARE  
PART D

- Prescription Needs Rose and then Decreased
- DENTAL, along with Food and Transportation Expand





# DENTAL NEEDS INCREASE ALONG WITH FOOD AND TRANSPORTATION

DENTAL PROGRAM STARTS AND MILLAGE RENEWALS						
	2000	2002	2006	2010	2016	UWay
	(numbers in thousands)					
Calhoun Hlth Plan	83	120	0	0	0	0
Grace Health-FHC	0	27	104	130	144	0
Fountain Clinic	35	27	89	127	244	36
sub-totals	118	174	193	257	\$424	
CCSS Rx Disc Card	45	339	103	23	\$38	
Food/Nutrition	298	379	242	430	\$487	
Senior Trans	240	335	335	435	\$435	

# ORAL HEALTH 2020 GOAL:

## Expand Adult Benefit in Publicly-Funded Health Coverage

Dental coverage and increased access to dental care positively impacts health and well-being

DentaQuest Foundation

465 Medford Street Boston, MA 02129

In **state Medicaid programs**, there are often annual dollar limits (often \$500 to \$2,500) or procedure restrictions, e.g. limits on numbers of fillings or crowns, types of crowns that can be used on certain teeth, and how often root canals are covered.

**Calhoun County Millage: allowable treatment** may consist of, but is not limited to:

- Prophylaxis, and periodic recall when possible
- Tooth extraction
- Prosthetic services (dentures)
- Silver or composite fillings
- Abscess reduction by medication
- Abscess reduction by incision and drainage and medication
- Root canals and crowns (if deemed least invasive alternative and limited to two teeth)
- Fees for services are limited to published Medicaid covered rates plus a maximum of 15% additional incentive.



# PA 161 License



- State of Michigan
- Dental Director

**LARA**

**LICENSING AND REGULATORY AFFAIRS**

**CUSTOMER DRIVEN. BUSINESS MINDED.**

# Dental Hygienist Maria

- Cleanings and Screenings
- Xrays





# Retired Dentists

*Robert Heidenreich, DDS*

- Network of Dentists
- Retired Dentists – Great Resource
- Dentists Preference
- Fees



# Fountain Clinic Dental Partnership

- \$5 Cleanings/Screenings
- \$25/tooth for fillings and extractions
- Contract with Dentist



Tooth decay



Decay removed





# FOUNTAIN CLINIC

*Patient in Need, a Community that Cares*

December 13, 2016

Dear Dr. Dave Heidenreich,

I would like to personally thank you for agreeing to take part in our dental program. You will be helping so many people to eat comfortably again, smile again and be pain free again. To make sure our records are correct, we understand that you have agreed to do fillings and extractions for 40% of your going rate.

If the information above is not accurate, please call me at 789-0410. If it is accurate, please sign below. Again, thank you for all you have done for the low income uninsured and underinsured in our community.

Sincerely,

Mary Jo Byrne  
Executive Director

I agree to the referral process stated above.

\_\_\_\_\_  
Dr. Dave Heidenreich

\_\_\_\_\_  
Date





**A** "Keep Calhoun County Smiling" fundraiser benefiting The Fountain Clinic dental program is slated for Sunday, Oct. 16 at Wilder Creek Conservation Club. Getting ready for the upcoming festivities are, from left, Administrative Assistant Sara Jeffreys, Registered Hygienist Maria Miller, Senior Millage and Dental Specialist Mo Marshall and Executive Director Mary Jo Byrne. Since its beginning, the clinic's dental program has helped restore dignity and good oral health to hundreds of patients. See story on page 2.

## **Keep on Smiling!**

Fundraising continues with the intent to have "Fundraising"

*Ad-Visor Oct, 2016*

### Evaluation:

- client testimonial to Fountain Clinic
- 2015 Evaluation of Calhoun Co. Senior Millage Dental Program.

Ray Higbea, PhD

## Resources and References

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# Thank You

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